



Response to SFDR Targeted Consultation, answers in red

14 December 2023

EUROPEAN COMMISSION

**DIRECTORATE-GENERAL FOR FINANCIAL STABILITY, FINANCIAL SERVICES AND CAPITAL MARKETS
UNION**

TARGETED CONSULTATION DOCUMENT

IMPLEMENTATION OF THE SUSTAINABLE FINANCE DISCLOSURES REGULATION (SFDR)

You are invited to reply by 15 December 2023 at the latest to the online questionnaire available on the following webpage:

https://finance.ec.europa.eu/regulation-and-supervision/consultations/finance-2023-sfdr-implementation_en

INTRODUCTION

The Sustainable Finance Disclosures Regulation (SFDR) started applying in March 2021 and requires financial market participants and financial advisers to disclose how they integrate sustainability risks and principal adverse impacts in their processes at both entity and product levels. It also introduces additional product disclosures for financial products making sustainability claims.

This targeted consultation aims at gathering information from a wide range of stakeholders, including financial practitioners, non-governmental organisations, national competent authorities, as well as professional and retail investors, on their experiences with the implementation of the SFDR. The Commission is interested in understanding how the SFDR has been implemented and any potential shortcomings, including in its interaction with the other parts of the European framework for sustainable finance, and in exploring possible options to improve the framework.

The main topics to be covered in this questionnaire are:

1. Current requirements of the SFDR
2. Interaction with other sustainable finance legislation
3. Potential changes to the disclosure requirements for financial market participants
4. Potential establishment of a categorisation system for financial products

Sections 1 and 2 cover the SFDR as it is today, exploring how the regulation is working in practice and the potential issues stakeholders might be facing in implementing it.

Sections 3 and 4 look to the future, assessing possible options to address any potential shortcomings. As there are crosslinks between aspects covered in the different sections, respondents are encouraged to look at the questionnaire in its entirety and adjust their replies accordingly.

CONSULTATION QUESTIONS

1. CURRENT REQUIREMENTS OF THE SFDR

The EU's sustainable finance policy is designed to attract private investment to support the transition to a sustainable, climate-neutral economy. The SFDR is designed to contribute to this objective by providing transparency to investors about the sustainability risks that can affect the value of and return on their investments ('outside-in' effect) and the adverse impacts that such investments have on the environment and society ('inside-out'). This is known as double materiality. This section of the questionnaire seeks to assess to what extent respondents consider that the SFDR is meeting its objectives in an effective and efficient manner and to identify their views about potential issues in the implementation of the regulation.

We are seeking the views of respondents on how the SFDR works in practice. In particular, we would like to know more about potential issues stakeholders might have encountered regarding the concepts it establishes and the disclosures it requires.

Question 1.1: The SFDR seeks to strengthen transparency through sustainability-related disclosures in the financial services sector to support the EU's shift to a sustainable, climate neutral economy. In your view, is this broad objective of the regulation still relevant?

5

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

Question 1.2: Do you think the SFDR disclosure framework is effective in achieving the following specific objectives (included in its Explanatory Memorandum and mentioned in its recitals):

- Increasing transparency towards end investors with regard to the integration of sustainability risks **4**
- Increasing transparency towards end investors with regard to the consideration of adverse sustainability impacts **3**
- Strengthening protection of end investors and making it easier for them to benefit from and compare among a wide range of financial products and services, including those with sustainability claims **2**
- Channelling capital towards investments considered sustainable, including transitional investments ('investments considered sustainable' should be understood in a broad sense, not limited to the definition of sustainable investment set out in Article 2(17) of SFDR) **Don't know**
- Ensuring that ESG considerations are integrated into the investment and advisory process in a consistent manner across the different financial services sectors **2**
- Ensuring that remuneration policies of financial market participants and financial advisors are consistent with the integration of sustainability risks and, where relevant, sustainable investment targets and designed to contribute to long-term sustainable growth **Don't know**

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Question 1.3: Do you agree that opting for a disclosure framework at EU level was more effective and efficient in seeking to achieve the objectives mentioned in Question 1.2 than if national measures had been taken at Member State level?

5

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Question 1.4: Do you agree with the following statement?

The costs of disclosure under the SFDR framework are proportionate to the benefits it generates (informing end investors, channelling capital towards sustainable investments) **2**

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Question 1.5: To what extent do you agree with the following statements?

- The SFDR has raised awareness in the financial services sector of the potential negative impacts that investment decisions can have on the environment and/or people **5**
- Financial market participants have changed the way they make investment decisions and design products since they have been required to disclose sustainability risks and adverse impacts at entity and product level under the SFDR. **2**
- The SFDR has had indirect positive effects by increasing pressure on investee companies to act in a more sustainable manner. **3**

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

We would also like to know more about potential issues stakeholders might have encountered regarding the concepts that the SFDR establishes and the disclosures it requires.

Question 1.6: To what extent do you agree or disagree with the following statements?

- Some disclosures required by the SFDR are not sufficiently useful to investors **5**
- Some legal requirements and concepts in the SFDR, such as 'sustainable investment', are not sufficiently clear **5**
- The SFDR is not used as a disclosure framework as intended, but as a labelling and marketing tool (in particular Articles 8 and 9) **4**
- Data gaps make it challenging for market participants to disclose fully in line with the legal requirements under the SFDR **5**
- Re-use of data for disclosures is hampered by a lack of a common machine-readable format that presents data in a way that makes it easy to extract **Don't know**
- There are other deficiencies with the SFDR rules (please specify in text box following question 1.7) **5**

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Question 1.7: To what extent do you agree or disagree with the following statements?

- The issues raised in question 1.6 create legal uncertainty for financial market participants and financial advisers **5**
- The issues raised in question 1.6 create reputational risks for financial market participants and financial advisers **5**
- The issues raised in question 1.6 do not allow distributors to have a sufficient or robust enough knowledge of the sustainability profile of the products they distribute **Don't know**
- The issues raised in question 1.6 create a risk of greenwashing and mis-selling **4**
- The issues raised in question 1.6 prevent capital from being allocated to sustainable investments as effectively as it could be **3**
- The current framework does not effectively capture investments in transition assets **5**
- The current framework does not effectively support a robust enough use of shareholder engagement as a means to support the transition **2**
- Others

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Please provide any additional explanations as necessary for questions 1.5, 1.6 and 1.7:

1.6

- **Decision usefulness of disclosures is hampered by:**
 - **'Materiality' is not a determining factor of the data collection for and presentation of mandatory SFDR-disclosures, creating conceptual misalignment between corporate disclosures under CSRD and financial sector disclosures under SFDR;**
 - **Metrics for some disclosures are less useful, e.g. uncorrected paygap;**
 - **Some disclosure areas are insufficiently covered, most notably governance.**

1.7

- **Disclosures under the SFDR should adequately reflect and recognize the important aspect of 'transition', in order to be able to support long-term changes to many if not most economic activities. As the new paradigm should be an integrated one, where not part but the whole of the economy shifts to sustainable long term value creation, this notion of transition needs to be integrated into the current disclosure framework, rather than only accentuating sustainable or transition-focused investments by setting those apart from the broader investment universe.**
- **The existence, intensity and quality of shareholder engagement is not necessarily based on or driven by SFDR-disclosures, though a certain correlation between ESG-performance as shown in those disclosures and the engagement programs would naturally exist. In other words, most institutional investors do not 'need' the SFDR-disclosures to develop and maintain their engagement programs, when targeting the most material topics on a thematic or investee-specific basis.**

1.1. Disclosures of principal adverse impacts (PAIs)

There are several disclosures concerning PAIs in the SFDR. As a general rule, the SFDR requires financial market participants who consider PAIs to disclose them at entity level on their website. It also includes a mandatory requirement for financial market participants to provide such disclosures

when they have more than 500 employees (Article 4). The Delegated Regulation of the SFDR includes a list of these PAI indicators. These entity level PAI indicators are divided into three tables in the Delegated Regulation. Indicators listed in table 1 are mandatory for all participants, and indicators in tables 2 and 3 are subject to a materiality assessment by the financial market participant (at least one indicator from table 2 and one from table 3 must be included in every PAI statement).

Second, the SFDR requires financial market participants who consider PAIs at entity level to indicate in the pre-contractual documentation whether their financial products consider PAIs (Article 7) and to report the impacts in the corresponding periodic disclosures (Article 11). When reporting these impacts, financial market participants may rely on the PAI indicators defined at entity level in the Delegated Regulation.

Finally, in accordance with the empowerment given in Article 2a of SFDR, the Delegated Regulation requires that the do no significant harm (DNSH) assessment of the sustainable investment definition is carried out by taking into account the PAI indicators defined at entity level in Annex I of the Delegated Regulation.

In this context:

Question 1.8: To what extent do you agree with the following statements about entity level disclosures?

- I find it appropriate that certain indicators are always considered material (i.e. “principal”) to the financial market participant for its entity level disclosures, while having other indicators subject to a materiality assessment by the financial market participant (approach taken in Annex I of the SFDR Delegated Regulation). **3**
- I would find it appropriate that all indicators are always considered material (i.e. “principal”) to the financial market participant for its entity level disclosures. **1**
- I would find it appropriate that all indicators are always subject to a materiality assessment by the financial market participant for its entity level disclosures. **2**

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Question 1.8.1: When following the approach described in the first statement of question 1.8 above, do you agree that the areas covered by the current indicators listed in table 1 of the Delegated Regulation are the right ones to be considered material in all cases?

2

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Question 1.9: To what extent do you agree with the following statements about product level disclosures?

- The requirement to ‘take account of’ PAI indicators listed in Annex I of the Delegated Regulation for the DNSH assessment, does not create methodological challenges. **2**
- In the context of product disclosures for the do no significant harm (DNSH) assessment, it is clear how materiality of principal adverse impact (PAI) indicators listed in Annex I of the Delegated Regulation should be applied **2**
- The possibility to consider the PAI indicators listed in Annex I of the Delegated Regulation for product level disclosures of Article 7 do not create methodological challenges. **2**

- It is clear how the disclosure requirements of Article 7 as regards principal adverse impacts interact with the requirement to disclose information according to Article 8 when the product promotes environmental and/or social characteristics and with the requirement to disclose information according to Article 9 when the product has sustainable investment as its objective. **2**

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Please provide any additional explanations as necessary for questions 1.8, 1.8.1 and 1.9:

Regarding 1.8

Amongst Eumedion members, the added value of entity level disclosures is perceived as limited, as the lack of data leads to significant shortcomings in terms of how representative of actual impacts the disclosures are. On top of that, the inclusion of individual client portfolios also contributes to potential misrepresentation, as it is the client who determines the extent of sustainable focus within the portfolio. Product disclosures, on the other hand, are considered to be more relevant.

Then, regarding materiality. While some principal indicators could be considered always material based on e.g. the urgency or societal relevance of a topic (e.g. climate), this principal (of 'mandatory' materiality) is not followed under the CSRD reporting framework. This amplifies misalignment between the approaches of both disclosure frameworks and, as a consequence, a.o. data quality and availability is at risk.

As it might be difficult to create a framework that fully incorporates this materiality principle, it would be better to limit SFDR disclosures to a very limited set of mandatory indicators, the development of which can then accordingly be presented over time. This will allow investors as well as clients and beneficiaries to gain an easy understanding of how sustainability performance on a few key themes develops over time.

Questions 1.10, 1.10.1 and 1.11 are intended for financial market participants and financial advisors subject to the SFDR.

X 1.2. The cost of disclosures under the SFDR today

The following two questions aim to assess the costs of the SFDR disclosure requirements distinguishing between one-off and recurring costs. One-off costs are incurred only once to implement a new reporting requirement, e.g. getting familiarised with the legal act and the associated regulatory or implementing technical standards, setting-up data collection processes or adjusting IT-systems. Recurring costs occur repeatedly every year once the new reporting is in place, e.g. costs of annual data collection and report preparation. In the specific case of precontractual disclosures for example, there are one-off costs to set up the process of publishing precontractual disclosures when a new product is launched, and recurring annual costs to repeat the process of publishing pre-contractual disclosures each time a new product is launched (depends on the number of products launched on average each year). These two questions apply both to entity and product level disclosures.

X Question 1.10: Could you provide estimates of the one-off and recurring annual costs associated with complying with the SFDR disclosure requirements (EUR)? Please split these estimates between internal costs incurred by the financial market participant and any external services contracted to

assist in complying with the requirements (services from third-party data providers, advisory services ...). If such a breakdown is not possible, please provide the total figures.

Internal costs

Thereof personnel costs

Thereof IT costs

External costs

Thereof data providers

Thereof advisory services

Total costs of SFDR disclosure requirements

X Question 1.10.1: Could you split the total costs between product level and entity level disclosures?

...

If you wish to provide additional details, please use the box below:

X Question 1.11: In order to have a better understanding of internal costs, could you provide an estimate of how many full-time-equivalents (FTEs - FTEs - 1 FTE corresponds to 1 employee working full-time the whole year) are involved in preparing SFDR disclosures?

Could you please provide a split between:

...

1.3. Data and estimates

Financial market participants' and financial advisers' ability to fulfil their ESG transparency requirements depends in part on other disclosure requirements under the EU framework. In particular, they will rely to a significant extent on the Corporate Sustainability Reporting Directive (CSRD). However, entities are not reporting yet under those new disclosure requirements, or they may not be within the scope of the CSRD. Besides, even when data is already available today, it may not always be of good quality.

Question 1.12: Are you facing difficulties in obtaining good-quality data?

Yes

No

Don't know

Question 1.12.1: If so, do you struggle to find information about the following elements?

- The entity level principal adverse impacts **4**
- The proportion of taxonomy-aligned investments (product level) **4**
- The contribution to an environmental or social objective, element of the definition of 'sustainable investment' (product level) **3**
- The product's principal adverse impacts, including when assessed in the context of the 'do no significant harm' test which requires the consideration of PAI entity level indicators listed in Annex I of the Delegated Regulation and is an element of the definition of 'sustainable investment' (product level) **4**
- The good governance practices of investee companies (product level) **3**
- Other

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

Question 1.12.2: Is the SFDR sufficiently flexible to allow for the use of estimates?

2

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

Question 1.12.3: Is it clear what kind of estimates are allowed by the SFDR?

3

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

Question 1.12.4: If you use estimates, what kind of estimates do you use to fill the data gap?

[table]

	Entity level principal adverse impacts	Taxonomy aligned investments (product level)	Sustainable investments (product level)	Other
Estimates from data providers, based on data coming from the investee companies				
Estimates from data providers, based on data coming from other sources				
In-house estimates				

Internal ESG score models				
External ESG score models				
Other				

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

Question 1.12.5: Do you engage with investee companies to encourage reporting of the missing data?

3

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

Please also provide further explanations to your replies to questions 1.12 to 1.12.5.

X Question 1.13: Have you increased your offer of financial products that make sustainability claims since the disclosure requirements of Articles 8 and 9 of the SFDR began to apply (i.e. since 2021, have you been offering more products that you categorise as Articles 8 and 9 than those you offered before the regulation was in place and for which you also claimed a certain sustainability performance)?

1-5

Don't know

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

X Question 1.13.1: Please specify how the share of financial products making sustainability claims has evolved in the past years. (Please express it as a percentage of the total financial products you offered each year.)

2020

2021

2022

2023

X Question 1.13.2: If you have increased your offering of financial products making sustainability claims, in your view, has any of the following factors influenced this increase?

SFDR requirements

Retail investor interest

Professional investor interest

Market competitiveness

Other factors

(1= not at all, 2= not really, 3= partially, 4= mostly, 5= totally)

If other, please specify. Please also provide further explanations to your replies to questions 1.13, 1.13.1 and 1.13.2.

2. INTERACTION WITH OTHER SUSTAINABLE FINANCE LEGISLATION

The SFDR interacts with other parts of the EU's sustainable finance framework. Questions in this section will therefore seek respondents' views about the current interactions, as well as potential inconsistencies or misalignments that might exist between the SFDR and other sustainable finance legislation. There is a need to assess the potential implications for other sustainable finance legal acts if the SFDR legal framework was changed in the future. Questions as regards these potential implications are included in section 4 of this questionnaire, when consulting on the potential establishment of a categorisation system for products, and they do not prejudge future positions that might be taken by the Commission.

The SFDR mainly interacts with the following legislation and their related delegated and implementing acts:

- the Taxonomy Regulation
- the Benchmarks Regulation
- the Corporate Sustainability Reporting Directive (CSRD)
- the Markets in Financial Instruments Directive (MiFID 2) and the Insurance Distribution Directive (IDD)
- the Regulation on Packaged Retail Investment and Insurance Products (PRIIPs)

Other legal acts that are currently being negotiated may also interact with the SFDR in the future. They are not covered in this questionnaire as the detailed requirements of these legal acts have not yet been agreed. At this stage, it would be speculative to seek to assess how their interaction with SFDR would function.

Both the SFDR and the Taxonomy Regulation introduce key concepts to the sustainable finance framework. Notably, they introduce definitions of 'sustainable investment' (SFDR) and 'environmentally sustainable' economic activities (Taxonomy). Both definitions require, inter alia, a contribution to a sustainable objective and a do no significant harm (DNSH) test. But while these definitions are similar, there are differences between them which could create practical challenges for market participants.

Question 2.1: The Commission recently adopted a FAQ clarifying that investments in Taxonomy-aligned 'environmentally sustainable' economic activities can automatically qualify as 'sustainable investments' in those activities under the SFDR. To what extent do you agree that this FAQ offers sufficient clarity to market participants on how to treat Taxonomy-aligned investment in the SFDR product level disclosures?

2

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

The Benchmarks Regulation introduces two categories of climate benchmarks – the EU climate transition benchmark (EU CTB) and the EU Paris-aligned benchmark (EU PAB) - and requires benchmark administrators to disclose on ESG related matters for all benchmarks (except interest rate and foreign exchange benchmarks). The SFDR makes reference to the CTB and PAB in connection with financial products that have the reduction of carbon emissions as their objective. Both legal frameworks are closely linked as products disclosing under the SFDR can for example passively track a CTB or a PAB or use one of them as a reference benchmark in an active investment strategy. More broadly, passive products rely on the design choices made by the benchmark administrators.

Question 2.2: To what extent do you agree or disagree with the following statements?

- The questions & answers published by the Commission in April 2023 specifying that the SFDR deems products passively tracking CTB and PAB to be making ‘sustainable investments’ as defined in the SFDR provide sufficient clarity to market participants **5**
- The approach to DNSH and good governance in the SFDR is consistent with the environmental, social and governance exclusions under the PAB/CTB **2**
- The ESG information provided by benchmark administrators is sufficient and is aligned with the information required by the SFDR for products tracking or referencing these benchmarks **3**

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Both the SFDR and the Corporate Sustainability Reporting Directive (CSRD) introduce entity level disclosure requirements with a double-materiality approach. The CSRD sets out sustainability reporting requirements mainly for all large and all listed undertakings with limited liability (except listed micro-enterprises), while the SFDR introduces sustainability disclosure requirements at entity level for financial market participants and financial advisers as regards the consideration of sustainability related factors in their investment decision-making process. Moreover, in order for financial market participants and financial advisers to meet their product and entity level disclosure obligations under the SFDR, they will rely to a significant extent, on the information reported according to the CSRD and its European Sustainability Reporting Standards (ESRS).

Question 2.3: To what extent do you agree or disagree with the following statements?

- The SFDR disclosures are consistent with the CSRD requirements, in particular with the European Sustainability Reporting Standards **2**
- There is room to streamline the entity level disclosure requirements of the SFDR and the CSRD **5**

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Financial advisors (under MiFID 2) and distributors of insurance-based investment products (under IDD) have to conduct suitability assessments based on the sustainability preferences of customers. These assessments rely in part on sustainability-related information made available by market participants reporting under the SFDR.

X Question 2.4: To what extent do you agree that the product disclosures required in the SFDR and its Delegated Regulation (e.g. the proportion of sustainable investments or taxonomy aligned investments, or information about principal adverse impacts) are sufficiently useful and comparable to allow distributors to determine whether a product can fit investors' sustainability preferences under MiFID2 and the IDD?

1-5

Don't know

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

X Question 2.5: MIFID and IDD require financial advisors to take into account sustainability preferences of clients when providing certain services to them. Do you believe that, on top of this behavioural obligation, the following disclosure requirements for financial advisors of the SFDR are useful?

- Article 3, entity level disclosures about the integration of sustainability risks policies in investment or insurance advice
- Article 4, entity level disclosures about consideration of principal adverse impacts
- Article 5, entity level disclosures about remuneration policies in relation to the integration of sustainability risks
- Article 6, product level pre-contractual disclosures about the integration of sustainability risks in investment or insurance advice
- Article 12, requirement to keep information disclosed according to Articles 3 and 5 up to date

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

X Question 2.6: Have the requirements on distributors to consider sustainability preferences of clients impacted the quality and consistency of disclosures made under SFDR?

Yes

No

Don't know

X Question 2.6.1: If so, how?

PRIIPs requires market participants to provide retail investors with key information documents (KIDs). As part of the retail investment strategy, the Commission has recently proposed to include a new sustainability section in the KID to make sustainability-related information of investment products more visible, comparable and understandable for retail investors. Section 4 of this questionnaire includes questions related to PRIIPs, to seek stakeholders' views as regards potential impacts on the content of the KID if a product categorisation system was established.

Please clarify your replies to questions in section 2 as necessary:

Regarding Commission FAQ:

- Amongst Eumedion members, the Commission FAQ as discussed under 2.1 is not always considered very clear. Also, the treatment of Taxonomy-aligned investments as discussed in the

Commission FAQ does 'help' but only to some extent, as the Taxonomy does not cover all aspects of sustainable investments. A translation to a company level classification is subsequently still required.

Regarding disclosure requirements SFDR and CSRD:

- Preference for redesign of SFDR product disclosures to require a limited set of material indicators for all financial products, rather than for sustainable products only.

But within the existing SFDR framework targeting sustainability disclosures, Eumedion would prefer to:

- jointly evaluate and review the disclosure requirements under ESRS and SFDR to increase quality and decision usefulness of disclosures
- specify and expand governance-related disclosure requirements
- specify the minimum good governance practices (including tax) and consider introducing other minimum requirements for article 9 products, most notably regarding environmental performance of underlying assets (e.g. related to the Taxonomy framework)
- streamline materiality-based disclosure approach between CSRD and SFDR, perhaps going forward also including CSDDD.

3. POTENTIAL CHANGES TO DISCLOSURE REQUIREMENTS FOR FINANCIAL MARKET PARTICIPANTS

3.1. ENTITY LEVEL DISCLOSURES

The SFDR contains entity level disclosure requirements for financial market participants and financial advisers. They shall disclose on their website their policies on the integration of sustainability risks in their investment decision-making process or their investment or insurance advice (Article 3). In addition, they shall disclose whether, and if so, how, they consider the principal adverse impacts of their investment decisions on sustainability factors. For financial market participants with 500 or more employees, the disclosure of a due diligence statement, including information of adverse impacts, is mandatory (Article 4). In addition, financial market participants and financial advisers shall disclose how their remuneration policies are consistent with the integration of sustainability risks (Article 5).

Question 3.1.1: Are these disclosures useful?

- Article 3 **5**
- Article 4 **2**
- Article 5 **3**

(1= not at all, 2= not really, 3= partially, 4= mostly, 5= totally)

Please explain your replies to question 3.1.1 as necessary:

Complementing the consultation by the European Supervisory Authorities (ESAs) on the revision of the Regulatory Technical Standards of the SFDR8, the Commission is interested in respondents' views as regards the principal adverse impact indicators required by the current Delegated Regulation.

Question 3.1.2: Among the specific entity level principal adverse impact indicators required by the Delegated Regulation of the SFDR adopted pursuant to Article 4 (tables 1, 2 and 3 of Annex I), which indicators do you find the most (and least) useful?

Several pieces of EU legislation require entity level disclosures, whether through transparency requirements on sustainability for businesses (for example the CSRD) or disclosure requirements regarding own ESG exposures (such as the Capital Requirements Regulation (CRR) and its Delegated Regulation).

Question 3.1.3: In this context, is the SFDR the right place to include entity level disclosures?

3

(1= not at all, 2= not really, 3= partially, 4= mostly, 5= totally)

Question 3.1.4: To what extent is there room for streamlining sustainability-related entity level requirements across different pieces of legislation?

5

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

Please explain your replies to questions in section 3.1 as necessary

We have not provided an answer to question 3.1.2 regarding specific indicators. As there are many reasons why some indicators are more useful than others, this cannot be adequately captured by a ranking exercise. We therefore refrain from providing the requested input.

3.2. PRODUCT LEVEL DISCLOSURES

The SFDR includes product level disclosure requirements (Articles 6, 7, 8, 9, 10 and 11) that mainly concern risk and adverse impact related information, as well as information about the sustainability performance of a given financial product. The regulation determines which information should be included in precontractual and periodic documentation and on websites.

The SFDR was designed as a disclosure regime, but is being used as a labelling scheme, suggesting that there might be a demand for establishing sustainability product categories. Before assessing whether there might be merit in setting up such product categories in Section 4, Section 3 includes questions analysing the need for possible changes to disclosures, as well as any potential link between product categories and disclosures. The need to ask about potential links between disclosures and sustainability product categories is the reason why this section contains some references to 'products making sustainability claims'. However, this does not pre-empt in any way a decision about how a potential categorisation system and an updated disclosure regime would interact if these were established. The Commission services are openly consulting on all these issues to further assess potential ways forward as regards the SFDR.

The Commission services would therefore like to collect feedback on what transparency requirements stakeholders consider useful and necessary. We would also like to know respondents' views on whether and how these transparency requirements should link to different potential categories of products.

The general principle of the SFDR is that products that make sustainability claims need to disclose information to back up those claims and combat greenwashing. This could be viewed as placing

additional burden on products that factor in sustainability considerations. This is why, in the following questions, the Commission services ask respondents about the usefulness of uniform disclosure requirements for products across the board, regardless of related sustainability claims, departing from the general philosophy of the SFDR as regards product disclosures. Providing proportionate information on the sustainability profile of a product which does not make sustainability claims could make it easier for some investors to understand products' sustainability performance, as they would get information also about products that are not designed to achieve any sustainability-related outcome. This section also contains questions exploring whether it could be useful to require financial market participants who make sustainability claims about certain products to disclose additional information (i.e. in case a categorisation system is introduced in the EU framework, the need to require additional information about products that would fall under a category).

Question 3.2.1: Standardised product disclosures - Should the EU impose uniform disclosure requirements for all financial products offered in the EU, regardless of their sustainability-related claims or any other consideration?

5

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

Question 3.2.1. a): If the EU was to impose uniform disclosure requirements for all financial products offered in the EU, should disclosures on a limited number of principal adverse impact indicators be required for all financial products offered in the EU?

5

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

Please specify which ones:

X Question 3.2.1 b): Please see a list of examples of disclosures that could also be required about all financial products for transparency purposes. In your view, should these disclosures be mandatory, and/or should any other information be required about all financial products for transparency purposes?

- Taxonomy-related disclosures
- Engagement strategies
- Exclusions
- Information about how ESG-related information is used in the investment process
- Other information

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

If you selected 'Other information' please specify:

Please explain as necessary your replies to questions 3.2.1 and its sub-questions:

As mentioned above and as we will explain in more detail under section 4, Eumedion would prefer a more simplified approach, requiring for all financial products a very limited set of mandatory indicators, of which also the development over time could then easily be tracked and presented as such.

However, it is important that within the existing SFDR product disclosure framework further improvements are made. First of all, it would be important that also a certain level of comparability between not only article 8 and 9, but also between article 6 on the one hand and articles 8/9 on the other is introduced. Any form of comparability is currently basically impossible. Furthermore, without resorting to a full categorisation and labelling scheme, it is possible to introduce within the existing framework certain minimum requirements. We specifically point out strengthening the minimum good governance practices (including tax), but we are also in favour of considering the introduction of other minimum requirements for article 9 products, most notably regarding environmental performance of underlying assets (e.g. related to the Taxonomy framework).

X Question 3.2.2: Standardised product disclosures - Would uniform disclosure requirements for some financial products be a more appropriate approach, regardless of their sustainability-related claims (e.g. products whose assets under management, or equivalent, would exceed a certain threshold to be defined, products intended solely for retail investors...)? Please note that next question 3.2.3 asks specifically about the need for disclosures in cases of products making sustainability claims.

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

X Question 3.2.2 a): If the EU was to impose uniform disclosure requirements for some financial products, what would be the criterion/criteria that would trigger the reporting obligations?

X Question 3.2.2. b): If the EU was to impose uniform disclosure requirements for some financial products, should a limited number of principal adverse impact indicators be required?

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

Please specify which ones:

X Question 3.2.2. c): Please see a list of examples of disclosures that could also be required about the group of financial products that would be subject to standardised disclosure obligations for transparency purposes (in line with your answer to Q 3.2.2 above). In your view, should these disclosures be mandatory, and/or should any other information be required about that group of financial products?

- Taxonomy-related disclosures
- Engagement strategies
- Exclusions
- Information about how ESG-related information is used in the investment process
- Other information

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

If you selected 'Other information' please specify:

Please explain as necessary your replies to questions 3.2.2 and its sub-questions:

The following and last section of this questionnaire (section 4) includes questions about the potential establishment of a sustainability product categorisation system at EU level based on certain criteria that products would have to meet. It presents questions about different ways of setting up such

system, including whether additional category specific disclosure requirements should be envisaged. There are therefore certain links between questions in this section (section 3) and questions in the last section of the questionnaire (section 4).

X Question 3.2.3: If requirements were imposed as per question 3.2.1 and/or 3.2.2, should there be some additional disclosure requirements when a product makes a sustainability claim?

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Please explain as necessary your replies to question 3.2.3:

Sustainability product information disclosed according to the current requirements of the SFDR can be found in precontractual and periodic documentation and on financial market participants' websites, as required by Articles 6, 7, 8, 9, 10 and 11.

X Question 3.2.4: In general, is it appropriate to have product related information spread across these three places, i.e. in precontractual disclosures, in periodic documentation and on websites?

1-5

Don't know

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

X Question 3.2.5: More specifically, is the current breakdown of information between precontractual, periodic documentation and website disclosures appropriate and user friendly?

1-5

Don't know

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

Please explain as necessary your replies to question 3.2.4 and 3.2.5:

Current website disclosures make it mandatory for product sustainability information to be publicly available. This includes portfolios managed under a portfolio management mandate, which can mean a large number of disclosures, as each of the managed portfolios is considered a financial product under the SFDR. A Q&A published by the Commission in July 2021 clarified that where a financial market participant makes use of standard portfolio management strategies replicated for clients with similar investment profiles, transparency at the level of those standard strategies can be considered a way of complying with requirements on websites disclosures. This approach facilitates the compliance with Union and national law governing the data protection, and where relevant, it also ensures confidentiality owed to clients.

X Question 3.2.6: To what extent do you agree with the following statements?

- It is useful that product disclosures under SFDR are publicly available (e.g. because they have the potential to bring wider societal benefits)
- Confidentiality aspects need to be taken into account when specifying the information that should be made available to the public under the SFDR

- Sustainability information about financial products should be made available to potential investors, investors or the public according to rules in sectoral legislation (e.g.: UCITS, AIFM, IORPs directives); the SFDR should not impose rules in this regard

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Please explain as necessary your replies to question 3.2.6:

Current product-level disclosures have been designed to allow for comparability between financial products. The SFDR requires pre-contractual disclosures to be made in various documents for the different financial products in scope of the regulation. The disclosure requirements are the same, even though these documents have widely varying levels of detail or complexity, i.e. a UCITS prospectus can be several hundred pages long, while the Pan-European Pension Product Key Information Document (PEPP KID) comprises a few pages.

X Question 3.2.7: To what extent do you agree with the following statements?

- The same sustainability disclosure topics and the exact same level of granularity of sustainability information (i.e. same number of datapoints) should be required in all types of precontractual documentation to allow for comparability
- The same sustainability disclosure topics should be required in all types of precontractual documentation to allow for comparability

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Please explain as necessary your replies to question 3.2.7:

X Question 3.2.8: Do you believe that sustainability related disclosure requirements at product level should be independent from any entity level disclosure requirements, (i.e. product disclosures should not be conditional on entity disclosures, and vice-versa)?

Yes

No

Don't know

Please explain as necessary your replies to question 3.2.8:

The SFDR is intended to facilitate comparisons between financial products based on their sustainability considerations. In practice, investors, and especially retail investors, may not always have the necessary expertise and knowledge to interpret SFDR product-level disclosures, whether it is about comparing these disclosures to industry averages or credible transition trajectories.

X Question 3.2.9: Do you think that some product-level disclosures should be expressed on a scale (e.g. if the disclosure results for similar products were put on a scale, in which decile would the product fall)?

Yes

No

Don't know

X Question 3.2.9.1: If so, how should those scales be established and which information should be expressed on a scale?

X Question 3.2.10: If you are a professional investor, where do you obtain the sustainability information you find relevant?

- From direct enquiries to market participants
- Via SFDR disclosures provided by market participants

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

X Question 3.2.11: If you are a professional investor, do you find the SFDR requirements have improved the quality of information and transparency provided by financial market participants about the sustainability features of the products they offer?

1-5

Don't know

(1= not at all, 2= not really, 3= partially, 4= mostly, 5= totally)

Please explain as necessary your replies to question 3.2.10 and 3.2.11:

For disclosures to be effective, they need to be accessible and useable to end investors. We are seeking respondents' views about the need to further improve the accessibility and usability of this information, in particular in a digital context.

X Question 3.2.12: To what extent do you agree or disagree with the following statements?

- Article 2(2) of the SFDR Delegated Regulation already requires financial market participants to make disclosures under the SFDR in a searchable electronic format, unless otherwise required by sectoral legislation. This is sufficient to ensure accessibility and usability of the disclosed information.
- It would be useful for all product information disclosed under the SFDR to be machine-readable, searchable and ready for digital use.
- It would be useful for some of the product information disclosed under the SFDR to be machine-readable and ready for digital use.
- It would be useful to prescribe a specific machine-readable format for all (or some parts) of the reporting under the SFDR (e.g. iXBRL).
- It would be useful to make all product information disclosed under the SFDR available in the upcoming European Single Access Point as soon as possible.
- Entity and product disclosures on websites should be interactive and offer a layered approach enabling investors to access additional information easily on demand.
- It would be useful that a potential regulatory attempt to digitalise sustainability disclosures by financial market participants building on the European ESG Template (EET) which has been

developed by the financial industry to facilitate the exchange of data between financial market participants and stakeholders regarding sustainability disclosures.

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

X Question 3.2.13: Do you think the costs of introducing a machine-readable format for the disclosed information would be proportionate to the benefits it would entail?

1-5

Don't know

(1= not at all, 2= not really, 3= partially, 4= mostly, 5= totally)

Please provide any comments or explanations to explain your answers to questions 3.2.12 and 3.2.13:

Current product-level disclosures have been designed to allow for comparability between financial products. These financial products and the types of investments they pursue can present differences.

X Question 3.2.14: To what extent do you agree with the following statement? "When determining what disclosures should be required at product level it should be taken into account: ..."

- Whether the product is a wrapper offering choices between underlying investment options like a Multi-Option Product
- Whether some of the underlying investments are outside the EU
- Whether some of the underlying investments are in an emerging economy
- Whether some of the underlying investments are in SMEs
- Whether the underlying investments are in certain economic activities or in companies active in certain sectors
- Other considerations as regards the type of product or underlying investments

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Please explain your reply to question 3.2.14:

4. POTENTIAL ESTABLISHMENT OF A CATEGORISATION SYSTEM FOR FINANCIAL PRODUCTS

4.1. POTENTIAL OPTIONS

The fact that Articles 8 and 9 of the SFDR are being used as de facto product labels, together with the proliferation of national ESG/sustainability labels, suggests that there is a market demand for such tools in order to communicate the ESG/sustainability performance of financial products. However, there are persistent concerns that the current market use of the SFDR as a labelling scheme might lead to risks of greenwashing (the Commission services seek respondents' views on this in section 1). This is partly because the existing concepts and definitions in the regulation were not conceived for that purpose. Instead, the intention behind them was to encompass as wide a range of products as possible, so that any sustainability claims had to be substantiated. In addition, a proliferation of

national labels risks fragmenting the European market and thereby undermining the development of the capital markets union.

The Commission services therefore seek views on the merits of developing a more precise EU-level product categorisation system based on precise criteria. This section of the questionnaire asks for stakeholders' views about both the advantages of establishing sustainability product categories and about how these categories should work. When asking about sustainability product categories, the Commission is referring to a possible distinction between products depending on their sustainability objectives or sustainability performances.

Replies to questions in this section will help assess which type of investor would find product categories useful. Some questions relate to different possibilities as to how the system could be set-up, including whether disclosure requirements about products making sustainability claims should play a role. There are therefore certain links between questions in this section and section 3 on disclosures. Accordingly, respondents are invited to reply to questions in both sections, so that the Commission services can get insights into how they view disclosures and product categories separately, but also how they see the interlinkages between the two.

Given the high demand for sustainability products, questions in this section assume that any potential categorisation system would be voluntary. This is because financial market participants would likely have an interest in offering products with a sustainability claim. The questions in this section presume that only products that claim to fall under a given sustainability product category would be required to meet the corresponding requirements. However, this should not be seen as the Commission's preferred policy approach, as the Commission is only consulting on these topics at this stage.

If the Commission was to propose the development of a more precise product categorisation system, two broad strategies could be envisaged. On the one hand, the product categorisation system could build on and develop the distinction between Articles 8 and 9 and the existing concepts embedded in them (such as environmental/social characteristics, sustainable investment or do no significant harm), complemented by additional (minimum) criteria that more clearly define the products falling within the scope of each article. On the other hand, the product categorisation system could be based on a different approach, for instance focused on the type of investment strategy (promise of positive contribution to certain sustainability objectives, transition focus, etc.), based on criteria that do not necessarily relate to those existing concepts. In such a scenario, concepts such as environmental/social characteristics or sustainable investment and the distinction between current Articles 8 and 9 of SFDR may disappear altogether from the transparency framework.

Question 4.1.1: To what extent do you agree with the following statements?

- Sustainability product categories regulated at EU level would facilitate retail investor understanding of products' sustainability-related strategies and objectives
- Sustainability product categories regulated at EU level would facilitate professional investor understanding of products' sustainability-related strategies and objectives
- Sustainability product categories regulated at EU level are necessary to combat greenwashing
- Sustainability product categories regulated at EU level are necessary to avoid fragmenting the capital markets union.
- Sustainability product categories regulated at EU level are necessary to have efficient distribution systems based on investors' sustainability preferences.
- **There is no need for product categories. Pure disclosure requirements of sustainability information are sufficient.**

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

X Question 4.1.2: If a categorisation system was established, how do you think categories should be designed?

Approach 1: Splitting categories in a different way than according to existing concepts used in Articles 8 and 9, for example, focusing on the type of investment strategy of the product (promise of positive contribution to certain sustainability objectives, transition, etc.) based on criteria that do not necessarily relate to those existing concepts.

Approach 2: Converting Articles 8 and 9 into formal product categories, and clarifying and adding criteria to underpin the existing concepts of environmental/social characteristics, sustainable investment, do no significant harm, etc.

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Please explain your reply to questions 4.1.2 and 4.2.2:

Eumedion is of the opinion that categorisation and labelling for sustainable financial products is not a desired course of action. The complexity and effort involved in developing such a system would most likely outweigh the potential benefits it may bring, as it would somehow need to capture both the breadth and depth of sustainable themes as well as the many dimensions available to financial market participants to approach these issues in their portfolio and investment management practices. It would also emphasise the distinction between ‘sustainable’ and ‘normal’ financial products, as opposed to promoting a paradigm shift towards full integration of sustainability into the financial markets and thus supporting a shift towards long term value creation of the entire economy. And especially for institutional investors, it is doubtful if such a categorisation would at all be used (greenwashing issues most likely are centred around retail accounts). As pointed out above, it would be more fruitful if a more simplified approach would be designed for all financial products, by requiring a very limited set of mandatory indicators for all financial products, of which also the development over time could then easily be tracked and presented as such. This will allow clients and beneficiaries to gain an easy understanding of sustainability performance on various key issues.

However, if maintained, it would be important that within the existing SFDR product disclosure framework further improvements are made. This should most of all be seen as ‘evolution’, not as a ‘revolution’ of the framework. First of all, it would be important that also a certain level of comparability between not only article 8 and 9, but also between article 6 on the one hand and articles 8/9 on the other is introduced. Any form of comparability is currently basically impossible. Furthermore, without resorting to a full categorisation and labelling scheme, it is possible to introduce within the framework a clear focus on ‘transition’ aspects and to introduce certain minimum requirements. We specifically point out strengthening the minimum good governance practices (including tax), but we are also in favour of considering the introduction of other minimum requirements for article 9 products, most notably regarding environmental performance of underlying assets (e.g. related to the Taxonomy framework). Within the existing framework and in such a way as approved by financial market supervisors, it could also be considered to introduce a requirement to specifically indicate that article 8/9 products do not carry the label of a sustainable financial products as such.

.....
If a categorisation system was established according to approach 1 of question 4.1.2

X Question 4.1.3: To what extent do you agree that, under approach 1, if a sustainability disclosure framework is maintained in parallel to a categorisation system, the current distinction between Articles 8 and 9 should disappear from that disclosure framework?

1-5

Don't know

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

X Question 4.1.4: To what extent would you find the following categories of sustainability products useful?

A - Products investing in assets that specifically strive to offer targeted, measurable solutions to sustainability related problems that affect people and/or the planet, e.g. investments in firms generating and distributing renewable energy, or in companies building social housing or regenerating urban areas.

B - Products aiming to meet credible sustainability standards or adhering to a specific sustainability-related theme, e.g. investments in companies with evidence of solid waste and water management, or strong representation of women in decision-making.

C – Products that exclude activities and/or investees involved in activities with negative effects on people and/or the planet

D – Products with a transition focus aiming to bring measurable improvements to the sustainability profile of the assets they invest in, e.g. investments in economic activities becoming taxonomy-aligned or in transitional economic activities that are taxonomy aligned, investments in companies, economic activities or portfolios with credible targets and/or plans to decarbonise, improve workers' rights, reduce environmental impacts.¹¹

Other

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

If you think there are other possible useful categories, please specify which ones:

X Question 4.1.5: To what extent do you think it is useful to distinguish between sustainability product category A and B described above?

1-5

Don't know

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

X Question 4.1.6: Do you see merits in distinguishing between products with a social and environmental focus?

1-5

Don't know

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

X Question 4.1.7: How many sustainability product categories in total do you think there should be?

1

2

3

4

5

More than 5

Don't know

X Question 4.1.8: Do you think product categories should be mutually exclusive, i.e. financial market participants should choose only one category to which the product belongs to in cases where the product meets the criteria of several categories (independently from subsequent potential verification or supervision of the claim)?

Yes

No

There is another possible approach

Don't know

In case you have selected "There is another possible approach", please specify below.

Please explain your replies to questions 4.1.5, 4.1.6, 4.1.7 and 4.1.8.

X Question 4.1.9: If a categorisation system was established that builds on new criteria and not on the existing concepts embedded in Articles 8 and 9, is there is a need for measures to support the transition to this new regime?

1-5

Don't know

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Please explain your replies to questions 4.1.9 as necessary:

X Question 4.1.10: What should be the minimum criteria to be met in order for a financial product to fall under the different product categories? Could these minimum criteria consist of:

For product category A of question 4.1.4

- Taxonomy alignment
- Engagement strategies
- Exclusions
- Pre-defined, measurable, positive environmental, social or governance-related outcome
- Other

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Please specify reply:

For product category B of question 4.1.4

- Taxonomy alignment
- Engagement strategies
- Exclusions
- Pre-defined, measurable, positive environmental, social or governance-related outcome
- Other

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Please specify reply:

For product category C of question 4.1.4

- Taxonomy alignment
- Engagement strategies
- Exclusions
- Pre-defined, measurable, positive environmental, social or governance-related outcome
- Other

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Please specify reply:

For product category D of question 4.1.4

- Taxonomy alignment
- Engagement strategies
- Exclusions
- Pre-defined, measurable, positive environmental, social or governance-related outcome
- Other

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Please specify reply:

X Question 4.1.11: Should criteria focus to any extent on the processes implemented by the product manufacturer to demonstrate how sustainability considerations can constrain investment choices (for instance, a minimum year-on-year improvement of chosen key performance indicators (KPIs), or a minimum exclusion rate of the investable universe)?

Category A of question 4.1.4

Category B of question 4.1.4

Category C of question 4.1.4

Category D of question 4.1.4

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

X Question 4.1.11 a): If so, what process criteria would you deem most relevant to demonstrate the stringency of the strategy implemented?

.....

If a categorisation system was established according to approach 2 of question 4.1.2

X Question 4.1.12: If a categorisation system was established based on existing Articles 8 and 9, are the following concepts of the SFDR fit for that purpose?

- The current concept of ‘environmental and/or social characteristics’
- The current concept of ‘sustainable investment’
- The current element of ‘contribution to an environmental or social objective’ of the sustainable investment concept
- The current element ‘do no significant harm’ of the sustainable investment concept, and its link with the entity level principal adverse impact indicators listed in tables 1, 2 and 3 of Annex I of the Delegated Regulation
- The current element of ‘investee companies’ good governance practices’ of the sustainable investment concept

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

X Question 4.1.12 a): If you consider that the elements listed in question 4.1.12 are not fit for purpose, how would you further specify the different elements of the ‘sustainable investment’ concept, what should be the minimum criteria required for each of them?

‘contribution to an environmental or social objective’, element of the sustainable investment concept

‘do no significant harm’, element of the sustainable investment concept

‘investee companies’ good governance practices’, element of the sustainable investment concept

X Question 4.1.12 b): Should the good governance concept be adapted to include investments in government bonds?

Yes

No

Don't know

If yes, what should be the minimum criteria required for this element?

X Question 4.1.12 c): Should the good governance concept be adapted to include investments in real estate investments?

Yes

No

Don't know

If yes, what should be the minimum criteria required for this element?

X Question 4.1.13: How would you further specify what promotion of 'environmental/social characteristics' means, what should be the minimum criteria required for such characteristics and what should be the trigger for a product to be considered as promoting those characteristics?

X Question 4.1.14: Do you think that a minimum proportion of investments in taxonomy aligned activities shall be required as a criterion to:

Yes

No

Don't know

- ...fall under the potential new product category of Article 8?
- ...fall under the potential new product category of Article 9?

X Question 4.1.14 a): If yes, what should be this minimum proportion for Article 8?

X Question 4.1.14 b): If yes, what should be this minimum proportion for Article 9?

X Question 4.1.15: Apart from the need to promote environmental/social characteristics and to invest in companies that follow good governance practices for Article 8 products and the need to have sustainable investments as an objective for Article 9 products, should any other criterion be considered for a product to fall under one of the categories?

X 4.2. GENERAL QUESTIONS ABOUT THE POTENTIAL ESTABLISHMENT OF SUSTAINABILITY PRODUCTS CATEGORIES

X Question 4.2.1: In addition to these criteria, and to other possible cross-cutting/horizontal disclosure requirements on financial products, should there be some additional disclosure requirements when a product falls within a specific sustainability product category? This question presents clear links with question 3.2.3 in section 3.

1-5

Don't know

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

X Question 4.2.1 a): Please see a list of examples of disclosures that could be required when a product falls within a specific sustainability product category. Should this information be required when a product falls within a specific sustainability product category, and/or should any other information be required about those products?

1-5

Don't know

- Taxonomy-related disclosures
- Engagement strategies
- Exclusions
- Information about how the criteria required to fall within a specific sustainability product category have been met
- Other information

(1= not at all, 2= to a limited extent, 3= to some extent, 4= to a large extent, 5= to a very large extent)

Please specify any other information:

X Question 4.2.2: If a product categorisation system was set up, what governance system should be created?

- Third-party verification of categories should be mandatory (i.e. assurance engagements to verify the alignment of candidate products with a sustainability product category and assurance engagements to monitor on-going compliance with the product category criteria)
- Market participants should be able to use this categorisation system based on a self-declaration by the product manufacturer supervised by national competent authorities
- Other

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Please explain your answer to question 4.2.2:

X Question 4.2.3: If a categorisation system was established, to what extent do you agree with the following statement? "When determining the criteria for product categories it should be taken into account: ..."

- Whether the product is a wrapper offering choices between underlying investment options like a Multi-Option Product
- Whether the underlying investments are outside the EU
- Whether the underlying investments are in an emerging economy
- Whether the underlying investments are in SMEs

- Whether the underlying investments are in certain economic activities
- Other considerations as regards the type of product or underlying investments

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Please explain your reply to question 4.2.3:

X 4.3. CONSEQUENCES OF THE ESTABLISHMENT OF A SUSTAINABILITY PRODUCTS CATEGORISATION SYSTEM

As highlighted in Section 2, any potential changes to the current disclosure regime and the creation of a categorisation system would need to take into account the interactions between the SFDR and other sustainable finance legislation. The following questions address these interactions for different legal acts, in such a scenario of regulatory changes in the arena of financial product disclosures and categorisation.

X Question 4.3.1: The objective of the PRIIPs KID is to provide short and simple information to retail investors. Do you think that if a product categorisation system was established under the SFDR, the category that a particular product falls in should be included in the PRIIPS KID?

Yes

No

Don't know

Please explain your answer to question 4.3.1:

X Question 4.3.2: If new ESG Benchmarks were developed at EU level (in addition to the existing Paris-aligned benchmarks (PAB) and climate transition benchmarks (CTB), how should their criteria interact with a new product categorisation system?

- The criteria set for the ESG benchmarks and the criteria defined for sustainability product categories should be closely aligned
- Other

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

If you chose other, please specify how should these criteria interact:

X Question 4.3.3: Do you think that products passively tracking a PAB or a CTB should automatically be deemed to satisfy the criteria of a future sustainability product category?

Yes

No

Don't know

X Question 4.3.4: To what extent do you agree that, if a categorisation system is established, sustainability preferences under MiFID 2/IDD should refer to those possible sustainability product categories?

1-5

Don't know

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

X 4.4. MARKETING COMMUNICATIONS AND PRODUCT NAMES

Market participants are increasingly informing their clients about sustainability, both in the context of the SFDR and voluntarily in marketing communications and names. Potentially, any expression related to sustainability provided by market participants to describe and promote the entity or its products and services could mislead clients and other stakeholders if it does not appropriately consider the reasonable expectations.

The SFDR does address the issue of marketing communications in Article 13, prohibiting contradictions between such marketing communications and disclosures under the regulation. Article 13 also includes an empowerment for the European Supervisory Authorities to draft implementing technical standards on how marketing communication should be presented. This empowerment has not been used up to now.

X Question 4.4.1: Do you agree that the SFDR is the appropriate legal instrument to deal with the accuracy and fairness of marketing communications and the use of sustainability related names for financial products?

Yes

No

Don't know

X Question 4.4.2: To what extent do you agree with the following statements?

- The introduction of product categories should be accompanied by specific rules on how market participants must label and communicate on their products
- The use of terms such as 'sustainable', 'ESG', 'SDG', 'green', 'responsible', 'net zero' should be prohibited for products that do not fall under at least one of the product categories defined above, as appropriate.
- Certain terms should be linked to a specific product category and should be reserved for the respective category.

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

X Question 4.4.3: Would naming and marketing communication rules be sufficient to avoid misleading communications from products that do not fall under a product sustainability category?

1-5

Don't know

(1= totally disagree, 2= mostly disagree, 3= partially disagree and partially agree, 4= mostly agree, 5= totally agree)

Please explain your replies to questions 4.4.1, 4.4.2 and 4.4.3: